

# Joel Schneider

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## PROFESSIONAL BIOGRAPHY

As Client Relationship Manager, Joel Schneider liaises with Prolumina's clients to ensure a smooth transition of a client's account from the initial negotiations into the operational stage. Once the ball is rolling, Joel oversees various aspects of the services that Prolumina's clients may choose and helps assess and design solutions for the entire project. Joel is the first point of contact for Prolumina's clients – he is renowned for taking an “impossible” idea, request or situation and not only finding a way to make it work for everyone, but surprising and delighting the client in the process. Joel enjoys his job, and considers it a point of pride that he goes above and beyond the call of duty for Prolumina's valued clients – in fact, it is the relationship-building with Prolumina's clients that Joel considers to be the most enjoyable – and most rewarding – part of his job.

Joel has been in the legal services business since 1991. During his nearly two decades of experience, he has founded and managed two thriving legal services companies, Rushmore Legal Support in Los Angeles and Emerald City Legal Support in Seattle; he has a comprehensive knowledge of the demands of law firms, and understands the importance of having everything done to a high standard, on time, every time. He spent many successful years with Whitmont Legal Technologies and was responsible for founding the Seattle office. Combining his corporate experience with his passion for great client service has earned him an excellent reputation among Prolumina's clients. Joel's affable manner and approachable personality make him the go-to guy for problem solving - nothing is ever too much trouble.

Joel and his family live in North Bend, Washington. He and his wife, Amber, have two cats and one dog, Gizmo. He enjoys sports and hiking with both Amber and Gizmo.

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